



**For customers who apply for the initial installation charge discount campaign**

**To qualify for the initial installation charge discount campaign, you need to meet the following requirements:**

- **Use the target service for at least 15 months without interruption.**
- Newly apply for this campaign from June 1, 2009 to September 30, 2009.
- Sign up for the “CLUB NTT-WEST (NTT-WEST membership program).”
  - \* To be a member, your e-mail address is required.

**If you terminate the service within less than 15 months, you will need to pay the following penalty:**

Target service	Initial installation charge (including tax) after the campaign offer is applied	Penalty (including tax) when terminating the service within less than 15 months
○ Flet's Hikari Next Family Type	<b>Free</b>	<b><u>¥28,455</u></b>
○ Flet's Hikari Next Mansion Type (Hikari wiring system) ○ Flet's Hikari Premium Family Type ○ Flet's Hikari Premium Mansion Type (Hikari wiring system)		<b><u>¥24,780</u></b>
○ Flet's Hikari Next Mansion Type Mini (VDSL system / LAN system) ○ Flet's Hikari Premium Mansion Type Mini (VDSL system / LAN system)	<b><u>¥3,675</u></b>	<b><u>¥25,515</u></b>
○ Flet's Hikari Next Mansion Type (VDSL system / LAN system) ○ Flet's Hikari Premium Mansion Type (VDSL system / LAN system) ○ B Flet's Mansion Type (VDSL system / LAN system) ○ B Flet's Wireless Type Wireless / Family Type		<b><u>¥17,325</u></b>

- “Flet's Hikari Next,” “Flet's Hikari Premium,” and “B Flet's” may not be available depending on the area where you live. Please contact us or go to our homepage (<http://flets-w.com/>) to check the service area.
- Flet's Hikari services out of the scope  
This offer doesn't apply to [Flet's Hikari Next] Business Type [Flet's Hikari Premium] Enterprise Type [B Flet's] Family 100 Type, Basic Type and Business Type
- “Initial Installation Charge Discount Campaign” is only for subscribers who newly apply for Flet's Hikari Next (Family Type and Mansion Type), Flet's Hikari Premium (Family Type and Mansion Type) or B Flet's (Mansion Type, Wireless Type and Wireless Family Type) by September 30, 2009, sign up for the “CLUB NTT-WEST (our membership program without joining / annual membership fees)” and satisfy the requirement of 15-month continuous use of the service. If you request to terminate the service within less than 15 months, you need to pay the predetermined amount of money.
- The contract charge of ¥840 (including tax) is required separately.
- In this campaign, only the typical installation work (internal wiring to the terminal device to be installed in your house and installation work) is free of charge. However, separate installation charges may apply depending on the work required.
- Depending on the status of the existing wiring and equipment in your building, an additional wiring or equipment may be required.
- If you don't start using the service by December 31, 2009, this campaign offer isn't be applied.
- If Hikari Denwa, subscribed telephone or Flet's TV is installed at the same time, the installation charge is separately required.
- This campaign offer isn't applied to change of the service option (e.g., Switch the service from “B Flet's” to “Flet's Hikari Premium”).
- If you were once eligible for a previous Flet's Hikari (“Flet's Hikari Next,” “Flet's Hikari Premium” and “B Flet's”) campaign discount offer, terminate the service and then apply for this campaign again, you aren't eligible for this campaign offer.